

Tearsheet

Offshore

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Strategy Description

Offshore is our international all-cap strategy. It seeks to invest in equities of market-leading non-U.S.-based companies. The aim is to outperform the MSCI ACWI ex USA Index over a 3-5 year horizon.

The Offshore investment process involves deep fundamental research into a company's operating and financial prospects. The strategy aims to identify companies with durable competitive advantages, strong growth prospects, excellent leadership teams, and attractive valuations. The Offshore portfolio typically holds 15–25 long positions and is actively monitored daily, with updates made by the Portfolio Manager and Investment Team based on the relative risk/reward of each holding versus alternatives in the investable universe.

Investment Terms

Advisory fee:

Performance fee:

Minimum investment:

Lockup:

0.4%

0.0%

\$10

None

Investment Process

1

2

(3)

4

Idea generation Fundamental research

Valuation

Portfolio Management

Idea Generation: Offshore's investable universe includes all non-U.S.-based stocks listed on U.S. exchanges as equities or ADRs. To identify potential portfolio candidates, the Investment Team's Analysts employ quantitative and qualitative research across companies in the investable universe. This research includes filtering by financial metrics we believe are leading indicators of business quality, reading through company filings and transcripts, networking with industry participants, and much more.

Fundamental research: Once a potential portfolio candidate is identified, the Research team conducts bottoms-up fundamental research to determine if the business has durable competitive advantages, strong growth prospects and unit economics, and solid management.

This process consists of reading the last few years' company filings, earnings transcripts, management presentations, and sell-side research to understand how the company and industry operate. Often it involves calls or meetings with management teams, company shareholders, and industry professionals to try to validate the company's candidacy in the Offshore portfolio. Detailed analysis is also conducted on a company's historical financial statements to understand operating trends.

Valuation: Once the Investment Team has validated the company's competitive advantages, growth prospects, and management quality, they analyze the stock's absolute and relative valuation vs. their estimate of its long-run intrinsic value. The team typically seeks investments where the projected return over a multi-year period meets or exceeds an internally defined threshold, assuming base-case operating outcomes and limited or no multiple expansion.

Portfolio management: Once a company makes it into the Offshore portfolio, the Portfolio Manager and Research team monitor the position daily alongside the other holdings, watching for signposts that their thesis is playing out (or not). The Offshore positions are held in conviction weights with fairly low annual turnover and occasional rebalancing when the weights deviate widely. Otherwise, positions are held for the long term and only exited/changed when the team believes the investment thesis has played out, has deteriorated, or has been eclipsed by a much more attractive risk/reward opportunity in another stock.

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